

# Top 50 Airport

## Company Market Share Based on Reported Revenue\*

RANK	AIRPORT	ALAMO		AVIS		BUDGET	
1	Orlando	117,281,086	23.25%	73,315,021	14.53%	50,273,206	9.97%
2	Los Angeles	69,917,896	16.75%	71,020,939	17.01%	43,221,795	10.35%
3	San Francisco	44,231,481	13.57%	67,162,243	20.61%	31,705,174	9.73%
4	Miami	85,518,245	28.46%	50,625,171	16.85%	28,158,167	9.37%
5	Atlanta	37,488,501	12.58%	63,185,012	21.21%	30,684,678	10.30%
6	Phoenix	46,765,583	16.76%	58,795,050	21.07%	38,721,262	13.88%
7	Denver	33,187,934	12.58%	52,556,697	19.92%	25,203,765	9.55%
8	Newark	10,601,600	5.10%	56,425,985	27.14%	21,812,055	10.49%
9	Chicago O'Hare	22,849,640	11.01%	49,816,997	24.00%	27,718,783	13.35%
10	Boston	29,582,576	14.50%	45,714,817	22.40%	18,027,138	8.83%
11	Tampa	24,857,293	12.40%	40,412,025	20.15%	26,107,272	13.02%
12	Las Vegas	37,638,360	18.79%	29,411,767	14.68%	25,253,546	12.61%
13	Detroit	17,894,730	9.16%	40,897,369	20.92%	20,021,565	10.24%
14	Dallas/Ft. Worth	8,981,684	4.65%	51,773,258	26.81%	24,136,030	12.50%
15	Ft. Lauderdale	45,461,524	23.64%	33,167,206	17.25%	22,273,145	11.58%
16	Seattle	25,870,111	14.55%	36,830,254	20.71%	18,231,849	10.25%
17	San Diego	22,136,008	14.35%	32,714,221	21.20%	17,374,022	11.26%
18	Philadelphia	16,568,037	10.91%	36,411,098	23.98%	13,974,135	9.20%
19	San Jose	11,025,900	7.74%	35,016,159	24.59%	14,777,950	10.38%
20	Baltimore	18,320,632	13.18%	29,688,280	21.36%	18,740,361	13.49%
21	Minneapolis	15,810,564	11.50%	30,046,571	21.85%	16,342,535	11.88%
22	Washington Dulles	13,092,991	9.90%	31,420,804	23.75%	12,046,989	9.10%
23	Houston IAH	7,251,144	5.97%	33,677,184	27.73%	11,774,674	9.70%
24	Raleigh-Durham	8,189,806	7.74%	21,422,969	20.25%	10,829,477	10.23%
25	Ft. Myers	23,299,192	23.60%	16,281,047	16.49%	12,148,935	12.31%
26	Orange County	11,054,497	11.54%	20,558,220	21.46%	12,733,187	13.29%
27	Portland, OR	7,380,689	7.79%	21,811,137	23.01%	11,917,997	12.57%
28	St. Louis	14,060,066	15.19%	21,060,416	22.75%	8,871,728	9.59%
29	Salt Lake City	18,996,756	20.66%	17,617,665	19.16%	11,383,410	12.38%
30	West Palm Beach	20,020,281	21.84%	16,018,272	17.47%	10,418,786	11.36%
31	Washington National	14,714,894	16.07%	23,212,104	25.36%	11,063,306	12.08%
32	New York (LGA)	0	0.00%	22,128,107	27.26%	8,140,387	10.03%
33	Oakland	0	0.00%	16,478,034	20.59%	14,041,337	17.55%
34	Albuquerque	8,585,959	10.77%	14,121,179	17.71%	11,328,177	14.21%
35	Kansas City	9,415,671	11.90%	18,451,623	23.33%	8,531,742	10.79%
36	Nashville	8,844,061	11.79%	16,690,188	22.25%	10,264,599	13.69%
37	Cleveland	7,378,726	9.98%	15,780,855	21.35%	7,616,301	10.30%
38	Columbus	7,573,022	10.29%	17,094,276	23.22%	10,707,294	14.55%
39	Chicago Midway	10,873,731	14.87%	12,377,250	16.93%	12,077,504	16.52%
40	Charlotte	6,863,404	9.39%	17,381,952	23.78%	5,833,696	7.98%
41	New Orleans	9,820,422	13.95%	18,769,043	26.67%	8,508,173	12.09%
42	Pittsburgh	6,907,928	9.89%	15,209,860	21.77%	8,008,801	11.46%
43	New York (JFK)	0	0.00%	17,925,217	26.27%	6,456,272	9.46%
44	Ontario	10,007,462	14.90%	13,304,760	19.81%	11,363,180	16.92%
45	Hartford	3,378,010	5.05%	14,508,103	21.71%	8,971,014	13.42%
46	Jacksonville	6,927,511	10.55%	15,141,958	23.05%	9,702,359	14.77%
47	Austin	6,435,096	10.07%	19,076,148	29.85%	4,832,423	7.56%
48	Reno	10,528,419	16.84%	10,448,567	16.72%	7,537,966	12.06%
49	Indianapolis	6,753,865	10.97%	14,396,298	23.39%	6,917,850	11.24%
50	Sacramento	9,586,091	15.60%	13,450,589	21.89%	9,396,377	15.29%
	<b>Grand Total</b>	<b>\$1,009,929,079</b>	<b>13.92%</b>	<b>\$1,510,799,965</b>	<b>20.82%</b>	<b>\$816,182,374</b>	<b>11.25%</b>

\* Market share percentages are based on the required reportings of airport car rental revenues by both on-airport and off-airport concessionaires and operators to airport authorities.

# Car Rental Markets

(Period — July 1, 1999-June 30, 2000)

DOLLAR		HERTZ		NATIONAL		OTHER		TOATAL REVENUE
84,369,756	16.72%	75,752,974	15.02%	58,851,256	11.67%	44,641,405	8.85%	504,484,704
35,440,498	8.49%	113,606,997	27.22%	49,626,761	11.89%	34,577,248	8.28%	417,412,134
23,994,894	7.36%	109,856,877	33.71%	34,549,480	10.60%	14,369,696	4.41%	325,869,845
38,695,190	12.88%	74,530,594	24.80%	19,879,578	6.62%	3,061,791	1.02%	300,468,736
8,271,630	2.78%	94,867,648	31.85%	49,625,449	16.66%	13,776,472	4.62%	297,899,390
16,976,845	6.09%	66,641,988	23.89%	34,648,096	12.42%	16,436,116	5.89%	278,984,940
17,400,286	6.59%	73,226,412	27.75%	31,750,877	12.03%	30,558,980	11.58%	263,884,951
13,404,285	6.45%	65,475,909	31.49%	37,121,595	17.86%	3,056,622	1.47%	207,898,051
10,877,088	5.24%	62,948,163	30.32%	33,394,595	16.09%	0	0.00%	207,605,266
11,175,764	5.48%	60,254,999	29.53%	29,797,565	14.60%	9,513,197	4.66%	204,066,056
22,373,046	11.16%	44,002,285	21.94%	30,865,764	15.39%	11,909,376	5.94%	200,527,061
20,326,592	10.15%	46,379,957	23.16%	27,503,428	13.73%	13,788,246	6.88%	200,301,896
10,034,114	5.13%	61,706,196	31.57%	37,455,029	19.16%	7,439,645	3.81%	195,448,648
7,181,540	3.72%	52,995,593	27.44%	36,849,756	19.08%	11,190,959	5.80%	193,108,820
21,060,351	10.95%	34,096,143	17.73%	23,209,386	12.07%	13,026,984	6.77%	192,294,739
9,783,204	5.50%	45,767,966	25.74%	26,724,547	15.03%	14,603,393	8.21%	177,811,324
11,996,395	7.77%	47,324,326	30.67%	22,750,166	14.74%	0	0.00%	154,295,138
8,347,120	5.50%	47,078,782	31.00%	29,478,369	19.41%	0	0.00%	151,857,541
11,331,135	7.96%	52,544,200	36.89%	16,399,682	11.51%	1,332,985	0.94%	142,428,011
7,825,376	5.63%	33,292,244	23.96%	24,986,857	17.98%	6,105,731	4.39%	138,959,481
4,169,469	3.03%	38,427,712	27.94%	27,829,234	20.24%	4,887,340	3.55%	137,513,425
7,122,681	5.38%	42,972,757	32.48%	20,490,319	15.49%	5,167,809	3.91%	132,314,350
5,669,105	4.67%	35,316,172	29.08%	20,835,721	17.16%	6,923,593	5.70%	121,447,593
5,428,644	5.13%	32,389,740	30.61%	18,914,574	17.88%	8,634,920	8.16%	105,810,130
11,422,865	11.57%	20,513,947	20.78%	10,807,654	10.95%	4,247,536	4.30%	98,721,176
6,023,852	6.29%	30,388,994	31.72%	14,473,167	15.11%	572,473	0.60%	95,804,390
8,365,885	8.83%	26,994,575	28.48%	13,495,102	14.24%	4,819,512	5.08%	94,784,897
4,446,643	4.80%	22,279,532	24.07%	14,928,261	16.13%	6,911,236	7.47%	92,557,882
4,632,915	5.04%	26,984,625	29.35%	12,315,823	13.40%	0	0.00%	91,931,194
8,229,308	8.98%	23,696,104	25.84%	10,757,878	11.73%	2,547,342	2.78%	91,687,971
0	0.00%	26,786,450	29.26%	15,769,483	17.23%	0	0.00%	91,546,237
4,364,118	5.38%	30,509,273	37.59%	13,130,154	16.18%	2,899,382	3.57%	81,171,421
7,787,026	9.73%	23,643,445	29.55%	11,995,729	14.99%	6,069,446	7.59%	80,015,017
6,662,959	8.36%	19,528,184	24.49%	12,841,456	16.10%	6,669,741	8.36%	79,737,655
4,258,094	5.38%	20,380,762	25.77%	14,642,266	18.51%	3,411,872	4.31%	79,092,030
3,370,196	4.49%	18,903,039	25.20%	13,687,201	18.25%	3,240,424	4.32%	74,999,708
4,233,428	5.73%	19,815,559	26.81%	14,366,929	19.44%	4,729,278	6.40%	73,921,076
3,385,633	4.60%	18,622,687	25.30%	9,946,206	13.51%	6,281,088	8.53%	73,610,206
4,426,417	6.05%	15,781,009	21.58%	11,980,398	16.38%	5,609,385	7.67%	73,125,694
4,555,711	6.23%	23,600,504	32.29%	13,846,004	18.94%	1,009,616	1.38%	73,090,887
0	0.00%	19,192,331	27.27%	13,234,626	18.81%	850,291	1.21%	70,374,886
4,117,166	5.89%	19,549,298	27.98%	13,127,337	18.79%	2,942,173	4.21%	69,862,563
8,272,661	12.12%	23,000,047	33.71%	9,979,641	14.63%	2,597,399	3.81%	68,231,237
6,827,444	10.17%	15,769,391	23.48%	9,875,902	14.71%	0	0.00%	67,148,139
3,657,443	5.47%	19,476,162	29.14%	11,758,230	17.60%	5,077,790	7.60%	66,826,752
5,198,431	7.91%	17,661,254	26.89%	11,058,392	16.83%	0	0.00%	65,689,905
2,613,075	4.09%	19,860,955	31.08%	7,087,301	11.09%	3,995,006	6.25%	63,900,004
4,539,367	7.26%	15,345,851	24.55%	7,615,069	12.18%	6,493,091	10.39%	62,508,330
4,048,643	6.58%	15,471,885	25.14%	12,324,110	20.02%	1,636,969	2.66%	61,549,620
0	0.00%	18,290,370	29.77%	10,717,613	17.44%	0	0.00%	61,441,040
\$538,694,288	7.42%	\$1,963,502,867	27.06%	\$1,059,300,016	14.60%	\$357,613,558	4.93%	\$7,256,022,147